

More than just a Voucher

HP EDS streamlines certification purchasing, management and reporting using Xvoucher™.

As the learning and compliance requirements constantly change HP EDS was challenged to find a better way to streamline their global programs. Leveraging Xvoucher's tools and supply network while connecting their current assets; HP EDS was able to cut procurements costs, remove inventory expiration and gain visibility to their entire learning network.



"Xvoucher removed the ambiguity of dealing with mixed options, different routes, portals, across multiple suppliers. We now have a clear picture of where we are financially and can anticipate future budget needs. Thanks to Xvoucher I am never on the P&L variance carpet."

The Xvoucher team listened to our needs and presented options - keeping our business as the driver. There isn't an easier group in the world to work with than the Xvoucher team."

*Pat Graham,
Program Mgr. HP
EDS*

CHALLENGE

- **Enterprise Certification Management.** HP EDS was initially drawn to Xvoucher as a solution for exam voucher management. HP EDS required a way to streamline the procurement process for multiple certifications, turn around requests in near real time, eliminate employee out of pocket expenses, monitor usage and reduce financial losses related to vouchers expiring.

SOLUTIONS

- **Xvoucher™ Multi-faceted Solution.** Shortly after a successful launch HP EDS centralized their entire learning program - eliminating manual processes and a myriad of spreadsheets. HP EDS quickly realized the benefits of being able to manage a large-scale program proactively.
- **Business First.** The highly flexible services were able to align to the exact business needs of HP EDS and their federal contracts versus trying to fit the constraints of a standard software product.

IMPACT

- **Real Time Management.** Centralized view across training entities, publishers, testing and other related activities.
- **Optimized Procurement.** Streamlined requests across multiple vendors saved thousands of dollars.
- **Realign Budget Dollars.** Dynamic financial alignment to meet ever-changing learning priorities and avoid costly breakage.